We believe extraordinary should be the ordinary.

FIBERTOWN

Secure Networkers scales business thanks to a boost in data center security and reliability

Secure Networkers helps businesses navigate the often-perilous terrain of network security by combining the latest technology solutions with a multi-layered infrastructure design. They help ensure their customers' technology is robust and secure, reliable and guarded. Clients include doctors' offices and accountants whose businesses require compliance from various organizations such as HIPAA, PCi, DSS, AICPA and SSAE18.

Challenge

As their business model changed, Secure Networkers needed a reliable, secure colocation provider so they could offer new services to their clients and grow their business.

Solution

Fibertown gives Secure Networkers peace of mind through reliable data center services and the ability to scale and grow their network security consulting and private cloud services.

> "The level of service we get from Fibertown is completely different from what we've gotten at larger providers. The Fibertown team clearly enjoys what they do. When I call, they answer and will help with whatever you need, like finding patch cables. Others don't do that. That is why we have stayed with them."
>
> KERRI ELLIS, CEO, SECURE NETWORKERS

Secure Networkers®

2
LOCATIONS

16
EMPLOYEES

100
CLIENTS SERVED

Why Fibertown?

Scalability

+ Fibertown is able to grow with their customers as they expand their private cloud offerings. With Fibertown there are fewer problems, allowing Secure Networkers to service more clients.

Security

+ Fibertown's clean, organized facility with neat cabling inspired confidence in the Secure Networkers team.

Team

+ Fibertown's team is engaging and responsive, constantly sharing tech ideas and information, new hardware and software with the Secure Networkers team. The staff enjoys working with the Fibertown team onsite.

Special Conveniences

+ Fibertown's Bryan and Houston data centers speak to each other, allowing customers to see and touch their servers.

Budget Friendly

+ Fibertown is more cost effective than some of the larger providers.

About Fibertown

Our Houston data center is located on a Digital Realty Campus, easily accessible from two major highways. Megaport-enabled and operated by the world's largest data center provider, our Houston team provides Fibertown's signature high-touch service, expertise and family feel.

Our Bryan data center is far from the coast for safety and it is home to the Brazos Community Emergency Operations Center (CEOC), a multi-jurisdictional organization comprised of emergency management personnel. The Bryan data center offers access to two separate, geographically diverse, frequently tested utility substations. Its primary substation also feeds the utility company headquarters.

We believe extraordinary service should be ordinary. Highly trained and experienced, Fibertown's customer care team provides dedicated, round-the-clock service.

The Fibertown solution met all of Secure Networkers' requirements:

Secure, reliable facility

Secure connectivity between Fibertown facilities

Responsive team in place for a small, growing business

COLOCATION AND DISASTER RECOVERY DATA CENTERS

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