

Mobius Partners Finds a Reliable Data Center Solution for SMB Customer



Möbius Partners is an IT solutions provider offering clients strategic technologies to help them innovate, transform, and deliver positive business outcomes. Services include managed IT like help desk, 24/7 monitoring, cloud solutions, backups and security. Clients range from small businesses to Fortune 500 corporations.

Challenge

Mobius Partners’ construction industry client was battling a lackluster data center situation. With multiple offices and a remote workforce, uptime was critical for employees to conduct business. The current provider was not offering ample bandwidth or service to meet increasing demands. Also, the data center provider offered no backup carrier. In this environment, the client suffered outages, communication was poor and the situation was frustrating.

Solution

For Mobius Partners’ construction client, Fibertown offered more bang for the buck and support of their customer’s success. The Mobius customer is enjoying increased bandwidth and the resilience of the Fibertown blended internet solution combining connectivity from three or more internet providers with 2N delivery eliminating downtime to support their remote workforce.



38+
EMPLOYEES

75+
PARTNERS

1,000s
OF MANAGED ASSETS



"With Fibertown, we were able to get our customer 10 times more speed, redundancy and a drastically improved service level at slightly less than what they'd been paying for colocation previously. It was a smooth, painless transition. The customer was very happy with the end result. "

SCOTT GONDESEN, DIRECTOR OF SMB SOLUTIONS, MOBIUS PARTNERS

Why Fibertown?

Cost effective

Fibertown provides cost-effective access to a high availability, secure, redundant and concurrently maintainable and fault-tolerant data center to meet Mobius Partners' client uptime requirements. Their construction industry client was rewarded with 10X more bandwidth and enhanced services for slightly less than what they were previously paying.

24x7 security and expert support

+ Fibertown provides local, skilled technicians and expert customer care teams that are responsive and accountable for 24/7/365 service and security. Open communication and trust prompted a smooth transition from the previous provider to Fibertown. As a recommended data center provider, Fibertown has earned the confidence of Mobius Partners and their customer.

100% uptime guarantee

+ For over 20 years Fibertown has achieved 100% uptime in a facility that minimizes risk and provides peace of mind for midsize to Fortune 500 companies. For Mobius Partners' construction client, Fibertown's carrier neutral facility keeps their remote workforce up and running.

About Fibertown

Our Houston data center is located on a Digital Realty Campus, easily accessible from two major highways. Megaport-enabled and operated by the world's largest data center provider, our Houston team provides Fibertown's signature high-touch service, expertise and family feel.

Our Bryan data center is far from the coast for safety and it is home to the Brazos Community Emergency Operations Center (CEOC), a multi-jurisdictional organization comprised of emergency management personnel. The Bryan data center offers access to two separate, geographically diverse, frequently tested utility substations. Its primary substation also feeds the utility company headquarters.

We believe extraordinary service should be ordinary. Highly trained and experienced, Fibertown's customer care team provides dedicated, round-the-clock service.

The Fibertown Solution met all of Mobius Partners' requirements for their client:



Cost-effective solution



Carrier backup for client's remote workforce



Trusted, responsive professionals to manage client's data

